



# NFB building works hub: bespoke training packages

## **PAS91**

Providing an understanding of PAS91: the benefits, how best to use it to optimise responses to clients' PQQs, and how to implement it downstream within your supply chain.

Topics covered will include:

- How PAS91 can be used to maximise your scores for the building works hub selection process
- Best practice: planning, compiling, checking and improving
- Approaches to completing a PAS91 application
- What can be used as evidence to support your PAS91 submission

Can be delivered as a half-day workshop (minimum number of 10 delegates) or 2 hour breakfast seminar (minimum number of 20 delegates).

## **Bid to win**

Providing you with the tools, techniques and simple but powerful actions to help your bids become winning bids.

Topics covered will include:

- PAS91: getting a foot in the door
- The client's perspective
- Betting beyond the obvious
- Customer needs and drivers
- Understanding the bidding process
- Completion of project proposals
- Evidencing real capability
- Developing a project evaluation plan
- Interview and presentation techniques

Can be delivered either as a 2 day clinic or a 4 day masterclass dependent on requirements (minimum number of 10 delegates).

## **Safeguarding**

Enhance your corporate social responsibility (CSR) and ensure you are legally compliant around the protection and welfare of children, young people and vulnerable adults.

Topics covered will include:

- Digital and online safety
- Behaviours and processes
- Safer practice checklist
- Culture of safeguarding

Can be delivered as a half-day workshop (minimum number of 10 delegates) or 2 hour breakfast seminar (minimum number of 20 delegates).

## **ISO 9001 and 14001**

We can assist you in achieving ISO 9001 and ISO 14001 accreditations by developing your systems, training staff around implementation, and ensuring that you are ready for the required audit.

Support covered will include:

- Introduction to ISO for senior management and ISO manager
- Gap review and development of all documents
- Training for key management and site staff
- Management review and test audit

In order to achieve accreditation this would need to be followed up with an independent audit by an authorised accreditation body.

For further details contact the Business & Skills team on  
03450 570 042